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The boom times are over for the BUILDER 100. 2007 saw the market for new-home sales fall 23.96 percent and closings by America's 100 largest builders decline 28.16 percent. The BUILDER 100 saw its share of the total for-sale home market fall from a record high of 43.58 percent to 41.17 percent (still the second-highest share in history). But a look at the financial results from the BUILDER 100 reveals that closings weren't the only story last year. In 2006, the average BUILDER 100 company saw gross revenues of \$1.7 billion. In 2007, that number fell to an average revenue of \$1.19 billion. All of the top 10 companies reported losses, and seven of the 10 largest builders reported revenue declines of at least 32 percent.

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Online Exclusives

Be sure to visit www.builderonline.com/B100 for additional data on this year's top 200 builders.